FINANCIAL SECTION

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INDEPENDENT AUDITOR'S REPORT

To the Board of Supervisors TOWNSHIP OF FALLS Fairless Hills, Pennsylvania

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the TOWNSHIP OF FALLS, Pennsylvania (the Township) as of and for the year ended December 31, 2018, and the related notes to the financial statements, which collectively comprise the Township's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes

evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the TOWNSHIP OF FALLS. Pennsylvania, as of December 31, 2018, and the respective changes in financial position and, where applicable, cash flows thereof and the budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedules of changes in plan's net pension liability and related ratios – pension plans, schedules of employer contributions – pension plans, schedule of investment returns - pension plans, and schedule of changes in plan's net OPEB liability - other post employment benefits on pages 19 through 30 and pages 74 through 80 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the TOWNSHIP OF FALLS' basic financial statements. The introductory section, combining and individual nonmajor fund financial statements, budgetary comparison schedules, capital asset schedules and statistical section are

presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements, capital asset schedules and the budgetary comparison schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements, capital asset schedules and the budgetary comparison schedules are fairly stated in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Report on Summarized Comparative Information

The prior year summarized comparative information has been derived from the Township's 2017 financial statements and, in our report dated July 23, 2018, we expressed unqualified opinions on the respective financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information.

August 27, 2019

MAJOR & MASTRO, LLC Montgomeryville, Pennsylvania Certified Public Accountants

Mayor : Master LLC

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Falls Township Bucks County, Pennsylvania

Management's Discussion and Analysis (MD&A)
Required Supplementary Information (RSI)
For the Fiscal Year Ended December 31, 2018

Unaudited

As management of the Township of Falls, we offer readers of the Falls Township financial statements this narrative overview and analysis of the financial activities of Falls Township for the fiscal year ended December 31, 2018. We encourage readers to consider the information presented here in conjunction with the additional information that we have furnished in our letter of transmittal, which can be found on pages 3-8 of this report. Readers should also review the independent auditor's opinion letter, the notes to the basic financial statements, and the financial statements themselves to enhance their understanding of the Township's financial performance.

FINANCIAL HIGHLIGHTS

The assets and deferred outflows of resources of Falls Township exceeded its liabilities by \$108,656,081 and \$104,175,131 (as restated) at the close of the years ended December 31, 2018 and 2017, respectively. Of the 2018 amount, \$17,330,969 may be used to meet the government's ongoing obligations for general operations of the Township, whereas in 2017, \$18,448,165 was available for that purpose.

The Township's governmental net position increased by a total of \$4,481,683 during 2018. This increase in net position is primarily due to a rise in the Township's cash reserves. The influx of cash to the Township is due to the opening of the Fairless Landfill, a new municipal waste landfill, constructed on a brownfield site at the Keystone Industrial Port Complex (KIPC) in late 2016.

As of the end of 2018, Falls Township's governmental funds reported combined ending fund balances of \$48,440,157. As a comparison, at the end of 2017, the balance was \$41,225,865, an increase of \$7,214,292.

Business-type activities' net position decreased by \$34,468 from \$33,735 in 2017 to \$(733) in 2018. The reason for this decrease is an operating loss at the Township's Pinewood Pool due to higher administrative costs in 2018.

At the end of the 2018, the unassigned fund balance for the general fund was \$35,759,191 or 152% of the total general fund expenditures.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis are intended to serve as an introduction to Falls Township's basic financial statements. Falls Township's basic financial statements are comprised of three components:

- 1) government-wide financial statements
- 2) fund financial statements
- 3) notes to the financial statements

This report also contains other supplementary information in addition to the basic financial statements themselves.

Figure 1 shows how the required parts of the Financial Section are arranged and relate to one another.

Required Components of Falls Township's Financial Report Basic Required Management Financial Supplementary Discussion Statements Information and Analysis Government-wide Fund Notes to the **Financial Statements** Financial Financial

Figure 1

Government-wide financial statements

The government-wide financial statements are designed to provide readers with a broad overview of Falls Township's finances, in a manner similar to a private-sector business.

Statements

Statements

The statement of net position presents information on all of Falls Township's assets plus deferred outflows of resources less liabilities, with the net reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of Falls Township is improving or deteriorating. To assess the overall health of the Township, you need to consider additional non-financial factors, such as changes in the property tax base or the condition of Township infrastructure.

The statement of activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the changes occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods, such as uncollected taxes and earned but unused leave.

Both government-wide financial statements distinguish functions of Falls Township that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of Falls Township include general government, public safety, highways and culture and recreation. The business-type activities of the Township of Falls include the ongoing operation of a recreational pool.

The government-wide financial statements can be found on pages 32 and 33 of this report.

Fund financial statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Falls Township, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All the funds of Falls Township can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental Funds

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

Falls Township maintains eleven individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures and changes in fund balances for the General fund and the Capital Reserve fund, which are considered major funds. Data from the other nine governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these non-major governmental funds is provided in the form of combining statements elsewhere in this report.

Falls Township adopts an annual appropriated budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

The basic governmental fund financial statements can be found on pages 34-38 of this report.

Proprietary Funds

Falls Township maintains one type of proprietary fund. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. Falls Township uses an enterprise fund to account for its Pinewood Pool fund.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail.

The basic proprietary fund financial statements can be found on pages 39-41 of this report.

Fiduciary Funds

Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Township's own programs. The accounting used for fiduciary funds is much like that used for the proprietary funds.

The basic fiduciary fund financial statements can be found on pages 42 and 43 of this report.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

The notes to the financial statements can be found on pages 44-72 of this report.

Other information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the Township's progress in funding its obligation to provide pension and other post-employment benefits to its employees. Required supplementary information can be found on pages 74-80 of this report.

The combining statements referred to earlier in connection with the non-major governmental funds are presented immediately following the required supplementary information on pensions and other post-employment benefits. Combining and non-major governmental fund budget comparison schedules can be found on pages 85-93 of this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

Net position may serve over time as a useful indicator of a government's financial position. For Falls Township, assets and deferred outflows of resources exceed liabilities by \$108,656,081 and \$104,175,131 (as restated) at the close of the years ended December 31, 2018 and 2017, respectively.

The following table provides a summary of the Township's net position at December 31, 2018 compared to the prior year's figures:

FALLS TOWNSHIP NET POSITION

	_	× 47	Governmental Activities			Business-Type Activities				Totals			
		<u>2018</u>		2017*		2018		2017		2018		2017*	
Current and other assets	S	51,080,018	S	43,321,164	S		S		S	51,080,018	S	43,321,164	
Capital assets		89,222,686		91,172,798		164,673		166,646		89,387,359		91,339,444	
Total Assets	S	140,302,704	S	134,493,962	S	164,673	S	166,646	S	140,467,377	\$	134,660,608	
Deferred Outflows of Resources	S	3,589,901	S	1,698,943	S		S		S	3,589,901	s	1,698,943	
Long-term liabilities outstanding	s	32,375,218	S	30,067,917	S		s		S	32,375,218	s	30,067,917	
Other liabilities		2,551,410		1,949,857		165,406		132,911		2,716,816		2,082,768	
Total Liabilities	S	34,926,628	S	32,017,774	S	165,406	S	132,911	S	35,092,034	S	32,150,685	
Deferred Inflows of Resources	\$	309,163	S		S		S		s	309,163	s		
Net Position:													
Net Investment in capital assets	S	89,222,686	S	91,172,798	S	164,673	S	166,646	s	89,387,359	S	91,339,444	
Restricted		1,937,753		1,853,004				-		1,937,753		1,853,004	
Unrestricted		17,496,375		11,149,329		(165,406)		(132,911)		17,330,969		11,016,418	
Total Net Position	S	108,656,814	S	104,175,131	S	(733)	S	33,735	S	108,656,081	\$	104,208,866	

^{*}As restated due to change in Accounting Principle

The largest portion of Falls Township's net position, 82.3%, reflects its investment in capital assets (land, building, machinery, equipment, open space, and roads/road improvements). Falls Township uses these capital assets to provide services to the citizens and, therefore, these assets are not available for future spending. Note that all capital assets reported have no outstanding debt on their initial purchases.

A very small portion of Falls Township's net position, 1.78%, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position, \$17,330,969, may be used to meet the government's ongoing obligations to citizens and creditors of the Township.

At the end of the current fiscal year, Falls Township reports positive balances in all three categories of net position for the government as a whole.

CHANGES IN NET POSITION

Governmental activities

Governmental activities increased Falls Township's net position by \$4,481,683 for the year ended December 31, 2018, adding to the increase of \$1,793,505 for the year ended December 31, 2017. The recovery of cash reserves in 2017 and 2018 is due to increased revenue from tipping fees received from Waste Management landfill operations. Fiscal year 2017 was the first full year of operations of the Fairless Landfill, a new municipal waste landfill, consisting of 330.5 acres of permit area, of which 197 acres are for waste disposal. Falls Township is committed to maintaining high quality services and recreation facilities for its residents without increasing real estate taxes or charging exorbitant user fees. The Township has been able to expend cash reserves when needed to meet rising costs without burdening our residents.

Business-type activities

Business-type activities decreased Falls Township's net position by \$34,468 for the year ended December 31, 2018 in addition to the decrease in net position by \$8,431 in the prior year. These activities represent ongoing operations at the Pinewood Pool for 2018.

The results of this year's operations as a whole are reported in the Statement of Activities on page 33. All expenses are reported in the first column. Specific charges, grants, and contributions that directly relate to specific expense categories are netted against them to determine the final amount of the Township's activities that are supported by other general revenues, primarily Host Community Fees and Property Taxes. Basically, the Statement shows which Township expenses are funded by specific program revenues and the balance of expenses left to be funded by general revenues.

The following table takes the information from the Statement of Activities and rearranges it slightly, so you can see the Township's total revenues for the year ended December 31, 2018 compared to the prior year's figures.

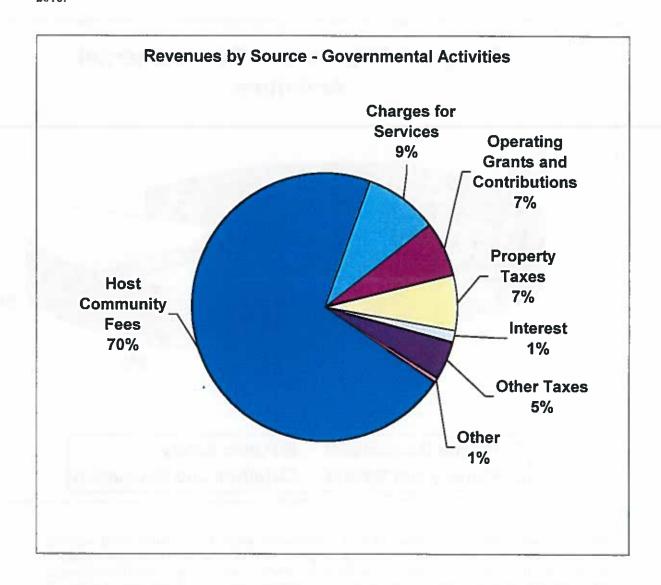
FALLS TOWNSHIP CHANGES IN NET POSITION

		nmental ivities		ess-type vities	To	otal
	2018	2017*	2018	2017	2018	2017*
REVENUES	2010	2017	2010	2017	2016	2017
Program Revenues:						
Charges for Services	\$ 3,027,427	\$ 3,132,074	\$ 185,525	\$ 178,392	\$ 3,212,952	\$ 3,310,466
Operating Grants and Contributions	2,257,924	2,063,823			2,257,924	2,063,823
Capital Grants and Contributions	-		-		-	-
General Revenues:						
Property taxes	2,285,129	2,284,653	-		2,285,129	2,284,653
Other taxes	1,604,077	1,364,719	-		1,604,077	1,364,719
Host Community Fees	24,172,523	21,706,453		-	24,172,523	21,706,453
Other	689,064	260,384	16	-	689,080	260,384
Total Revenues	34,036,144	30,812,106	185,541	178,392	34,221,685	30,990,498
EXPENSES:						
General Covernment	2,873,517	2,777,044			2,873,517	2,777,044
Public Safety	18,673,866	18.450,556			18,673,866	18,450,556
Highway and Streets	6,304,948	6,143,092			6,304,948	6,143,092
Culture and Recreation	1,702,130	1,647,909			1,702,130	1,647,909
Pinewood Pool	•		220,009	186,823	220,009	186,823
Total Expenses	29,554,461	29,018,601	220,009	186,823	29,774,470	29,205,424
Change in net position before transfers	4,481,683	1,793,505	(34,468)	(8,431)	4,447,215	1,785,074
Transfers						
Change in Net Position	4,481,683	1,793,505	(34,468)	(8,431)	4,447,215	1,785,074
Net Position, Beginning						
As originally reported	104,175,131	109,813,373	33,735	42,166	104,208,866	109,855,539
		(7.121.717)				
Adjustment (See note G)		(7,431,747)				(7,431,747)

^{*}As restated due to change in Accounting Principle

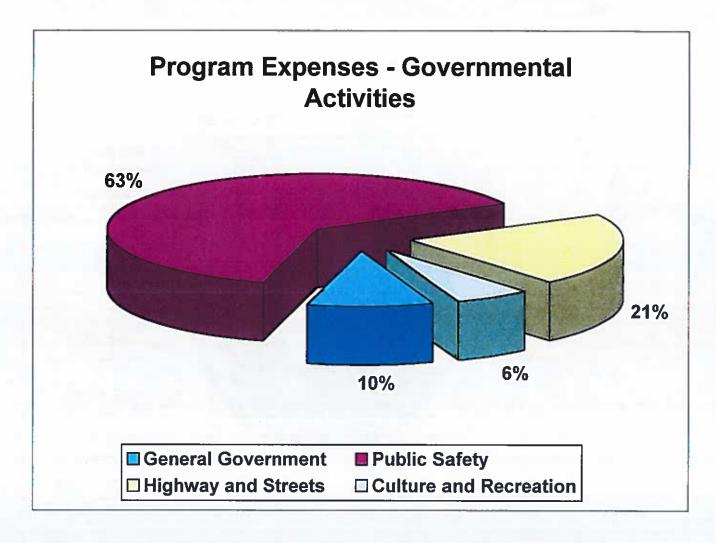
Governmental Activities

The following chart shows the Government-wide sources of revenues for the year ended December 31, 2018:



Of the total Government-wide revenues of \$34,036,144, \$24,172,523 were Host Community Fees or "tipping" fees received from Waste Management for the landfill and incinerator operations. Also contributing to the Township's revenue stream were Charges for Services with revenues of \$3,027,427 which were generated for various items from business licenses to permits. Property taxes netted the Township \$2,285,129, Other Taxes brought in \$1,604,077, Operating Grants and Contributions added \$2,257,924, Interest Earnings netted \$508,272, and Other (miscellaneous) revenues were \$180,792.

The following chart shows the Government-wide sources of program expenses and revenues for the year ended December 31, 2018:

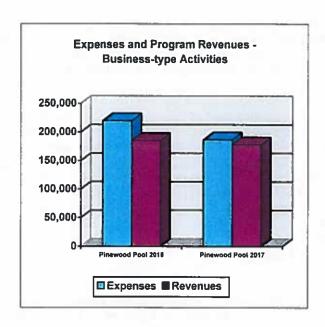


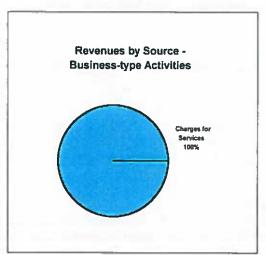
Most of the expenses that occurred in the year 2018 were related to Public Safety. Public Safety expenses were \$18,673,866. This broad category encompasses police protection, animal control, fire marshal's services, code enforcement, zoning services and environmental protection. Highway and Streets expenses were \$6,304,948 which includes road reconstruction, engineering costs, construction and rebuilding of storm sewers, operation and maintenance of traffic signals, and snow removal. Culture and Recreation expenses were \$1,702,130 which includes maintenance/upgrades at over 16 parks including the Falls Township Community Park. General Government expenses were \$2,873,517 and include costs for staffing, benefits, insurance and various other administrative costs.

Business-type activities

Business-type activities decreased the Township's net position by \$34,468. The single business-type activity of Falls Township is the operation of the Pinewood Pool.

The Pinewood Pool fund experienced an operating loss of \$34,484 in 2018. The Pool underwent a reconstruction in 2003 and was reopened to the public in 2004. 2018 was the fifteenth full year of operation for the renovated site. The loss is attributed to continued increases in operating costs outpacing revenues. However, with more aggressive marketing, a "refer a friend" rebate offer, and added programming at the pool, we are working to close the gap between revenues and expenses through increased memberships and guest attendance.





Charges for services represent 100% of program revenues for the Pinewood Pool. Although the pool is operating at a loss, the Township continues to offer low membership rates to residents in the interest of providing affordable family entertainment.

FINANCIAL ANALYSIS OF GOVERNMENT'S FUNDS

As Falls Township completed the year, its governmental funds reported a combined fund balance of \$48,440,157 an increase of \$7,214,292 compared to the previous year. Of the combined fund balance total: \$35,755,999 constitutes *unassigned fund balance*, which is available to meet the Township's current and future needs at the Township's discretion; an additional \$10,200,145 is assigned for specific purposes; \$1,937,859 is restricted for particular purposes; and, the remaining \$546,154 is non-spendable.

As noted earlier, Falls Township uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds

The focus of Falls Township's governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing Falls Township's financial requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of a fiscal year.

General Fund

The General Fund is the chief operating fund of Falls Township. At the end of the current fiscal year, unassigned fund balance of the general fund was \$35,759,191 while total fund balance reached \$44,388,085. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures of \$23,500,613. The total fund balance of Falls Township's general fund increased \$7,162,166 during 2018. This is the result of markedly higher income from Waste Management for tipping fees at the new Fairless Landfill. Host Community Fees topped \$24 million in 2018. The host community fees received from Waste Management allow Falls Township to provide high quality services to our residents without raising real estate taxes. In addition to higher revenues, there was a decrease in General Fund expenditures of \$939,491 for 2018, primarily in Public Works for highways and streets.

Capital Reserve

The Capital Reserve fund serves the Township to finance various Township purchases and projects. At the end of 2018, the assigned and total fund balance was \$2,097,933. This is a decrease in the amount of \$52,443. With no dedicated revenue stream in this fund, annual expenditures continue to drive down the remaining fund balance.

Proprietary Funds

Falls Township's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Pinewood Pool

The Pinewood Pool fund accounts for the operations of a recreational community pool. At the end of 2018, the net position was \$(733). This represents a decrease of \$34,484 over the prior year. Expenses continue to outpace revenues at the community pool. The Township strives to offer a state-of-the-art facility at an affordable rate for our residents.

General Fund Budgetary Highlights

No differences between the original budget and the final amended budget occurred during the year. Some of the highlights of the comparison between the original budget and actual were as follows. Overall, total revenues were over budget by \$5,168,799 for 2018. The single largest contributing factor was Host Community Fees revenue coming in over budget by \$4,261,623. Similarly, high tipping fee revenues are projected by Waste Management for fiscal year 2019. Total expenditures for the year were under budget by a total of \$2,403,608. The greatest savings occurred in expenditures for Capital Outlays with Public Works – Highway and Streets under budget by \$2,016,509. Many of the budgeted projects not completed in 2018 have been carried forward to the 2019 budget.

Capital Asset and Debt Administration

Capital Assets

The Township's investment in capital assets for its governmental and business type activities as of December 31, 2018, amount to \$89,387,359 (net of accumulated depreciation). This investment in capital assets includes land, buildings and system improvements, machinery and equipment, open space, roads, and bridges.

Major capital asset events during 2018 included the following:

The purchase of a 2019 International Cab with a dump body, plow and spreader at a cost of \$164,734 as well as a CAT skid steer with auger, two Exmark mowers, and a Toro Sand Pro 3040 with accessories at a combined cost of \$84,213 for the Public Works Department.

The purchase of a 2019 Ford Interceptor for the Fire Marshal's Office at a cost of \$32,529.

The purchase of a 2018 Ford Explorer for the Code Department at a cost of \$33,961.

Road improvements for various roads in the Township amounting to \$1,329,095 in construction and engineering costs. Also improving visibility on our roadways were continuing upgrades to Township streetlights at a cost of \$17,222.

Park improvements in the form of engineering and construction to complete the new fishing pier at the Community Park and the addition of playground equipment and lighting at Quaker Penn Park totaled \$247,099. The Parks department also purchased a 2018 Chevy Cruze at a cost of \$16,784.

Capital purchases for the Police Department, including five new vehicles totaling \$158,263.

FALLS TOWNSHIP Capital Assets (net of accumulated depreciation)

	Governi <u>Activ</u>	 tal	Business-type Activities		
	2018	2017	2018		2017
Land	\$ 16,460,926	\$ 16,460,926	\$ 162,700	\$	162,700
Construction in Progress	746,526	889,354	-		//!
Building and System	2,128,872	2,352,448	•		-
Improvements other than Building	1,611,208	1,652,179	-		-
Machinery and Equipment	1,581,464	1,634,269	1,973		3,946
Infrastructure	66,693,690	68,183,622	-		-
	\$ 89,222,686	\$ 91,172,798	\$ 164,673	\$	166,646

Additional information on Falls Township's capital assets can be found in Note D on pages 54 and 55 of this report.

Debt Administration

As of December 31, 2009, Falls Township had no outstanding long-term debt. The previous balance of \$3,055,000 on the Township-held Water and Sewer Revenue Bonds, Series 2004, was paid in full on December 15, 2009. The outstanding balance of the revenue bonds had been transferred from the proprietary funds to a governmental fund in 2007 due to the sale of the Township's water and sewer operations. The bonds were originally set to mature through December 15, 2016. Calling these bonds for early redemption resulted in an interest savings to the Township of just under \$325,000.

Additional information on Falls Township's long-term debt can be found in Note F on page 56 of this report.

Economic Factors and Next Year's Budgets and Rates

- 1) Tipping fees received from the landfill located in the Township have been on the rise since 2008, netting \$8.6 million that year and rising to an average of \$13.8 million for fiscal years 2012 through 2015. Fiscal year 2016 brought in over \$14 million, while 2017 saw revenues spike to over \$20 million with the first full year of operation of the Fairless Landfill. This year's operations netted Falls Township over \$24 million in tipping fees and Waste Management has projected that tonnages will remain high estimating Falls Township revenues of just over \$22 million in the coming year.
- 2) The Pinewood Pool is expected to continue operations while trying to contain costs and exceed projected revenues. The Township has continued in-house management of the pool for 2018 in an effort to control costs. Pool membership registrations and program income increased in 2018. These increases are the result of the Township's "refer a friend" rebate offer as well as added programming at the pool. Increased revenues have meant that no cash transfer was required from the Host Community Fees fund to the Pinewood Pool fund for fiscal years 2016 through 2018, and no transfer has been budgeted for 2019.
- 3) The Parks and Recreation department will receive additional funding from the Host Community Fees fund as the department continues to offer an extensive list of programs and events in the Community. Also, as the Falls Township Community Park grows, additional spending will be required to maintain the quality of service needed to operate at a superior level.

All these factors were considered in preparing the Falls Township budget for 2019.

Requests for Information

Falls Township's financial report is designed to provide a general overview of the Township's finances for those interested in the government's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Finance Director, Falls Township, 188 Lincoln Highway, Suite 100, Fairless Hills, PA 19030.

BASIC FINANCIAL STATEMENTS

STATEMENT OF NET POSITION

DECEMBER 31, 2018

	Governmental Activities	Business-type Activities	Total
ASSETS			
Current Assets:			
Cash & eash equivalents	\$ 28,614,374	\$	\$ 28,614,374
Investments	19,057,032		19,057,032
Taxes receivable	64,773		64,773
Accounts receivable (net of allowance for uncollectibles)	2,797,685		2,797,685
Prepaid assets	546,154		546,154
Total Current Assets	51,080,018		51,080,018
Noncurrent Assets:			
Capital Assets (net of accumulated depreciation):			
Land	16,460,926	162,700	16,623,626
Construction in progress	746,526		746,526
Buildings and systems	2,128,872		2,128,872
Infrastructure	66,693,690		66,693,690
Improvements other than buildings	1,611,208		1,611,208
Machinery, equipment, and vehicles	1,581,464	1,973	1,583,437
Total Capital Assets	89,222,686	164,673	89,387,359
TOTAL ASSETS	140,302,704	164,673	140,467,377
DEFERRED OUTFLOWS OF RESOURCES			
Deferred amounts related to pensions	3,589,901		3,589,901
LIABILITIES			
Current Liabilities:			
Accounts payable	783,362		783,362
Accrued salary and benefits	195,636	583	196,219
Uncarned revenue	203,058		203,058
Deposits	813,163		813,163
Internal balances	(164,823)	164,823	015,105
Portion due or payable within one year	(101,020)	101,025	
Compensated absences	721,014		721,014
Total Current Liabilities	2,551,410	165,406	2,716,816
Long-term Liabilities:			
Portion due or payable after one year			
Compensated absences	1,208,589		1,208,589
Net pension liability	19,916,314		19,916,314
Other post-employment benefits	11,250,315		11,250,315
Total Long-term Liabilities	32,375,218	-	32,375,218
TOTAL LIABILITIES	34,926,628	165,406	35,092,034
	54,750,050	105,100	33,072,034
DEFERRED INFLOWS OF RESOURCES			
Deferred amounts related to pensions	309,163		309,163
NET POSITION			
Investment in capital assets	89,222,686	164,673	89,387,359
Restricted for			
Recycling expenditures	451,296		451,296
Parks and recreation	158,593		158,593
Rescue squad	15,927		15,927
Crime prevention	96,408		96,408
Fire hydrant	81,228		81,228
Highway aid	918,569		918,569
Street lighting	215,732		215,732
Unrestricted	17,496,375	(165.406)	17,330,969
TOTAL NET POSITION	\$ 108,656,814	\$ (733)	\$ 108,656,081

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2018

			Program Revenues		Net (Expense) Changes in	Net (Expense) Revenues and Changes in Net Position	
		,	Operating	Capital	Primary Go	Primary Government	
Functions/Programs	Expenses	Charges for Services	Grants and Contributions	Grants and Contributions	Governmental Activities	Business-Type Activities	Total
GOVERNMENTAL ACTIVITIES General government Public safety Public works - highways and streets Culture and recreation	\$ 2,873,517 18,673,866 6,304,948 1,702,130	\$ 1,084,762 1,664,920 88,563 189,182	\$ 827,383 247,377 1,178,465 4,699	vs .	\$ (961,372) (16,761,569) (5,037,920) (1,508,249)	U9	\$ (961,372) (16,761,569) (5,037,920) (1,508,249)
TOTAL GOVERNMENTAL ACTIVITIES	29,554,461	3,027,427	2,257,924	•	(24,269,110)		(24,269,110)
BUSINESS-TYPE ACTIVITIES Pinewood Pool	220,009	185,525				(34,484)	(34,484)
TOTAL BUSINESS-TYPE ACTIVITIES	220,009	185,525				(34,484)	(34,484)
TOTAL GOVERNMENTAL AND BUSINESS-TYPE ACTIVITIES	\$ 29,774,470	\$ 3,212,952	\$ 2.257.924	·	(24,269,110)	(34,484)	(24,303,594)
	GENERAL REVENUES Property taxes, levied for Real estate transfer taxes Local services taxes Mechanical device tax Other taxes	NERAL REVENUES Property taxes, levied for general purposes Real estate transfer taxes Local services taxes Mechanical device tax Other taxes	\$350		2,285,129 836,009 644,855 35,138 13,075		2,285,129 836,009 644,855 35,138 13,075
	Payment in lieu of taxes Contributions not restricted to Interest earnings Gain on sale of capital assets Miscellanems revenues	Payment in heu of taxes Contributions not restricted to specific programs Interest earnings Gain on sale of capital assets Miscellaneous revenues	programs		75,000 24,172,523 508,272 16,954	91	75,000 75,000 24,172,523 508,288 16,954
	TOTAL GENERA	TOTAL GENERAL REVENUES AND TRANSFERS	RANSFERS		28,750,793	16	28,750,809
	CHANGE IN NET POSITION	POSITION			4,481,683	(34,468)	4,447,215
	NET POSITION AT BEGIN As originally reported Adjustment (see note #4G)	NET POSITION AT BEGINNING OF YEAR As originally reported Adjustment (see note #4G)			111,606,878	33,735	111,640,613
	NET POSITION A	NET POSITION AT BEGINNING OF YEAR, restated	3AR, restated		104,175,131	33,735	104,208,866
	NET POSITION AT END OF YEAR	T END OF YEAR			\$ 108,656.814	\$ (733)	\$ 108,656,081

TOWNSHIP OF FALLS
BALANCE SHEET
GOVERNMENTAL FUNDS
DECEMBER 31, 2018

	General	Capital Reserve	Other Governmental Funds	Total Governmental Funds	
ASSETS Cash & cash equivalents Investments Accounts receivable (net of allowance for uncollectibles) Taxes receivable Interfund receivable Prepaid items	\$ 24,042,073 19,057,032 2,772,684 23,622 779,605 526,682	\$ 3,516,264	\$ 1,056,037 25,000 41,151 947,889 19,472	\$ 28,614,374 19,057,032 2,797,685 64,773 1,727,494 546,154	
TOTAL ASSETS	\$ 47,201,698	\$ 3,516,265	\$ 2,089,549	\$ 52,807,512	
JABILITIES Accounts payable Deposits Interfund payable Salaries and benefits payable Uncarned revenue	\$ 719,766 6.657 947,764 886,440 220,077	\$ 18,137 806,256 593,939	\$ 45,459 250 20,968 30,210	\$ 783,362 813,163 1,562,671 916,650 220,077	
FOTAL LIABILITIES	2,780,704	1,418,332	96,887	4,295,923	
DEFERRED INFLOWS OF RESOURCES Unavailable revenue - real estate taxes Unavailable revenue - other	22,117		38,523	60,640	
TOTAL DEFERRED INFLOWS OF RESOURCES	32,909		38,523	71,432	
FUND BALANCES Nonspendable: Partition forms Partition forms	526,682		19,472	546,154	
Recycling expenditures Parks and recreation Rescue squad			451,296 158,593 15,927	451,296 158,593 15,927	
Fire hydrant Library Highway aid Street lighting			96,408 81,228 106 918,569 215,732	95,408 81,228 106 918,569 215,732	
Assigned to Capital projects Unassigned	8,102,212	2,097,933	(3,192)	10,200,145	
TOTAL FUND BALANCES	44,388,085	2,097,933	1,954,139	48,440,157	
FOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALLANCES	\$ 47,201,698	\$ 3,516,265	\$ 2,089,549	\$ 52,807,512	

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES

DECEMBER 31, 2018

TOTAL GOVERNMENTAL FUND BALANCES	\$ 48,440,157
Amounts reported for governmental activities on the statement of net position are different because of the following:	
Capital Assets used in governmental activities are not financial resources and,	
therefore, are not reported as assets in the governmental funds. The cost of the assets is \$162,313,934 and the accumulated depreciation is \$73,091,248	89,222,686
Certain revenues will be collected after year end, but are not available soon enough to pay for the current period's expenditures and therefore are deferred in the funds	88,451
Deferred outflows of resources related to pensions are applicable to future periods and, therefore, are not reported in the funds	3,589,901
Deferred inflows of resources related to pensions are applicable to future periods and, therefore, are not reported in the funds	(309,163)
Long-term liabilities are not due and payable in the current period and therefore	
are not reported as liabilities in the funds. Those liabilities consist of:	
Other post employment benefits	(11,250,315)
Net pension liability	(19,916,314)
Compensated absences	(1,208,589)
NET POSITION OF GOVERNMENTAL ACTIVITIES	\$ 108,656,814

TOWNSHIP OF FALLS STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS

SH INITIAL SHEET S	General	Capital Reserve	Other Governmental Funds	Total Governmental Funds
Tayouza Tayouza Tayouza Property Real estate transfer Local services Mechanical device	\$ 842,171 836,009 643,235 35,138	ι,	\$ 1,469,785	\$ 2,311,956 836,009 643,235 35,138
Motor fuel tax Payment in lieu of taxes Host community fees	27,320 24,172,523		947,675 47,680	947 675 75 000 24 172.523
Lifenses and permits Fines and forfeits Fines and forfeits Rents Intergovernmental Charges for services Contributions and donations Refunds of prior years	873,720 194,345 455,105 51,745 966,610 1,859,859 87,587 62,458	31,249	21,919 8,790 203,277 189,181 48,800	873,720 194,345 508,273 60,535 1,169,887 2,049,040 136,387 62,458
TOTAL REVENUES	31,107,825	31,249	2,937,107	34,076,181
EXPENDITURES Current General government Public safety Public works - highways and streets Culture and recreation Capital outlay	2,614,823 16,527,419 2,041,869 353,183	17,301	1,214,460 1,131,999 827,499	2,692,124 17,741,879 3,173,868 1,187,073
General government Public safety Public works - highways and streets Culture and recreation	224,753 1,490,291 248,275		120,580	224,753 1,610,871 248,275
TOTAL EXPENDITURES	23,500,613	83,692	3,294,538	26,878,843
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	7,607,212	(52,443)	(357,431)	7.197,338
OTHER FINANCING SOURCES (USES) Proceeds from sale of assets Transfers in Transfers out	16,954 (462,000)		462,000	16,954 462,000 (462,000)
TOTAL OTHER FINANCING SOURCES (USES)	(445,046)		462,000	16,954
NET INCREASE (DECREASE) IN FUND BALANCES	7,162,166	(52,443)	104,569	7,214,292
FUND BALANCES AT BEGINNING OF YEAR	37,225,919	2,150,376	1,849,570	41,225,865
FUND BALANCES, ENDING	\$ 44,388,085	\$ 2,097,933	\$ 1,954,139	\$ 48,440,157

RECONCILIATION OF GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES TO THE STATEMENT OF ACTIVITIES

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS	\$	7,214,292
Capital outlays are reported in Governmental Funds as expenditures. However, in the statement of activities, the cost of those assets are allocated over their estimated useful lives as depreciation expense:		
Capital outlay		2,083,899
Depreciation expense		(4,034,011)
Revenues in the statement of activities that do not provide current financial		
resources are not reported as revenues in the funds.		(56,991)
Compensated absences do not require the use of current financial resources, therefore, are not reported as expenditures in Governmental Funds.		(151,504)
On the Statement of Activities the actual and projected long term expenditures for pension benefits are reported, whereas on the governmental funds only the actual expenditures are recorded for pensions.		(437,805)
On the Statement of Activities the actual and projected long term expenditures for post-employment benefits are reported, whereas on the governmental funds only the actual expenditures are recorded for post employment benefits.	_	(136,197)
CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES	\$	4,481,683

STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - BUDGET AND ACTUAL -GENERAL FUND

	Budgeted	Amounts		Variance with Final Budget
REVENUES	Original	Final	Actual Amounts	Positive (Negative)
Taxes Property	\$ 867,231	\$ 867.231	\$ 842,171	\$ (25,060)
Real estate transfer	750,000	750,000	836,009	86,009
Local services	680,000	680,000	643,235	(36,765)
Mechanical device	34,000	34,000	35,138	1,138
Payment in lieu of taxes	27,320	27,320	27,320	1,150
Host community fees	19,910,900	19,910,900	24,172,523	4.261,623
Licenses and permits	873,625	873,625	873,720	95
Fines and forfeits	214,000	214,000	194,345	(19,655)
Interest earnings	210,200	210,200	455,105	244,905
Rents	33,200	33,200	51,745	18,545
Intergovernmental	808,500	808,500	966,610	158,110
Charges for services	1,500,050	1,500,050	1,859,859	359,809
Contributions and donations	1,000,000	1,500,050	87,587	87,587
Refunds of prior years	30,000	30,000	62,458	32,458
restance of prior yours	20,000	30,000	02,750	32,430
TOTAL REVENUES	25,939,026	25,939,026	31,107,825	5,168,799
EXPENDITURES				
Current				
General government	27.310	26.210	24.000	1.440
Supervisors	36,318	36,318	34,870	1,448
Manager	464,220	464,220	537,608	(73,388)
Finance and administration	636,955	636,955	624,302	12,653
Attorney	349,900	349,900	429,425	(79,525)
Other Tatal a second account of	963,506	963,506	988,618	(25,112)
Total general government Public safety	2,450,899	2,450,899	2,614,823	(163,924)
Police	15,057,320	15,057,320	14,688,225	369,095
Fire	602,332	602,332	585,710	16,622
Code Enforcement	1,261,048	1,261,048	1,253,484	7,564
Total public safety	16,920,700	16,920,700	16,527,419	393,281
Public works				
Highways and streets	1,994,643	1,994,643	2,041,869	(47,226)
Total public works	1,994,643	1,994,643	2,041,869	(47,226)
Total culture and recreation	20,000	20,000	353,183	(333,183)
Capital outlay				
General government	260,000	260,000	-	260,000
Public safety	470,579	470,579	224,753	245,826
Public works - highway and streets	3,506,800	3,506,800	1,490,291	2,016,509
Culture and recreation	280,600	280,600	248,275	32,325
Total capital outlay	4,517,979	4,517,979	1,963,319	2,554,660
TOTAL EXPENDITURES	25,904,221	25,904,221	23,500,613	2,403,608
EXCESS OF REVENUES				
OVER (UNDER) EXPENDITURES	34,805	34,805	7,607,212	7,572,407
OTHER FINANCING SOURCES (USES)				
Transfers out	(462,000)	(462,000)	(462,000)	
Sale of assets	500	500	16,954	16,454
Suie of assect	300		10,554	10,454
TOTAL OTHER FINANCING SOURCES (USES)	(461,500)	(461,500)	(445,046)	16,454
NET INCREASE (DECREASE) IN FUND BALANCE	(426,695)	(426,695)	7,162,166	7,588,861
FUND BALANCE, BEGINNING	38,110,224	38,110,224	37,225,919	(884,305)
FUND BALANCE, ENDING	\$ 37,683,529	\$ 37,683,529	\$ 44,388,085	\$ 6,704,556

STATEMENT OF NET POSITION

PROPRIETARY FUNDS

DECEMBER 31, 2018

	Busi	ness-type Activi	ties - Enterprise Funds			
	P	inewood	Pinewood			
		Pool		Po		
	Cu	Prior Year				
ASSETS						
Noncurrent Assets:						
Capital Assets (net of accumulated depreciation):	di .	1.60.700	ф		1.60 500	
Land	\$	162,700	\$		162,700	
Machinery and equipment		1,973			3,946	
TOTAL CAPITAL ASSETS		164,673			166,646	
TOTAL ASSETS		164,673			166,646	
LIABILITIES						
Current liabilities						
Interfund payable		164,823			132,658	
Salaries and benefits payable		583			253	
TOTAL CURRENT LIABILITIES		165,406			132,911	
NET POSITION						
Investment in capital assets		164,673			166,646	
Unrestricted		(165,406)			(132,911)	
TOTAL NET POSITION	\$	(733)	\$		33,735	

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION

PROPRIETARY FUNDS

	Bus	iness-type Activities	- Enter	prise Funds
		Pinewood Pool		Pinewood Pool
		Current Year		Prior Year
OPERATING REVENUES		Current Tour		Thor roa
Charges for sales and services				
Pool memberships	\$	180,782	\$	174,010
Concession income		4,743		4,382
TOTAL OPERATING REVENUES		185,525	4	178,392
OPERATING EXPENSES				
Costs of sales and services		154,723		150,863
Administration		63,313		33,987
Depreciation on capital assets		1,973		1,973
TOTAL OPERATING EXPENSES		220,009		186,823
OPERATING INCOME (LOSS)		(34,484)		(8,431)
NONOPERATING REVENUES (EXPENSES)				
Interest income		16		
TOTAL NONOPERATING REVENUE (EXPENSES)		16		-
CHANGE IN NET POSITION		(34,468)		(8,431)
NET POSITION, BEGINNING		33,735		42,166
NET POSITION, ENDING	\$	(733)	\$	33,735

STATEMENT OF CASH FLOWS

PROPRIETARY FUNDS

	Business-type Activities - Enterprise Funds			
	Pinewood Pool Current Year		Pinewood Pool Prior Year	
_				
CASH FLOWS FROM OPERATING ACTIVITIES				
Receipts from customers and users	\$	185,525	\$	178,392
Payments to suppliers		(63,835)		(63,973)
Payments to employees		(153,871)		(120,916)
NET CASH USED IN OPERATING ACTIVITIES		(32,181)		(6,497)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Transfer from other funds		32,165		6,497
NET CASH PROVIDED BY NONCAPITAL AND				
RELATED FINANCING ACTIVITIES		32,165		6,497
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest earnings on investments		16		
NET CASH PROVIDED BY INVESTING ACTIVITIES		16	2 11	
NET INCREASE (DECREASE) IN CASH AND				
CASH EQUIVALENTS		•		
CASH AND CASH EQUIVALENTS, BEGINNING				
CASH AND CASH EQUIVALENTS, BEGINNING			-	-
CASH AND CASH EQUIVALENTS, END OF YEAR	\$		\$	
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET				
CASH PROVIDED (USED) BY OPERATING ACTIVITIES				
Operating Loss	\$	(34,484)	\$	(8,431)
Adjustments to reconcile operating loss to		• • • •		(-,)
net cash provided (used) by operating expenses				
Depreciation expense		1,973		1,973
Increase (decrease) in salaries and benefits payable		330		(39)
TOTAL ADJUSTMENTS		2,303		1,934
NET CASH USED IN OPERATING ACTIVITIES	\$	(32,181)	\$	(6,497)
	=			

COMBINED STATEMENT OF FIDUCIARY NET POSITION

FIDUCIARY FUNDS

DECEMBER 31, 2018

	Pension Trust Funds		Agency Fund	
ASSETS				
Cash and cash equivalents	\$	13,072,747	\$	3,357,070
Receivables		235,275		
Accounts receivable				1,704
Investment, at fair value				
Common stock, mutual funds		17,364,582		
TOTAL ASSETS		30,672,604	\$	3,358,774
LIABILITIES				
Payables		3,140		
Escrow deposits	-		\$	3,358,774
NET POSITION RESTRICTED FOR				
PENSION BENEFITS	\$	30,669,464		

COMBINED STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

PENSION TRUST FUNDS

]	Pension Trust Funds	
ADDITIONS	_	2 41145	
Contributions			
Employer	\$	2,283,401	
Plan member	= 1	316,462	
Commonwealth		665,183	
Total Contributions		3,265,046	
		,	
Investment Income			
Dividend income		596,987	
Net appreciation (depreciation) in fair			
value of investments		(1,538,536)	
Total investment income		(941,549)	
Less: investment expenses		75,901	
Net investment income		(1,017,450)	
TOTAL ADDITIONS	_	2,247,596	
DEDUCTIONS			
Benefits		2,615,724	
Reimbursements		32,573	
Administrative expenses	_	15,897	
Total deductions		2,664,194	
Change in Net Position		(416,598)	
NET POSITION BEGINNING OF YEAR	_	31,086,062	
NET POSITION END OF YEAR	\$	30,669,464	